UCI Paul Merage School of Business

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2023 Economic and Financial Forecast

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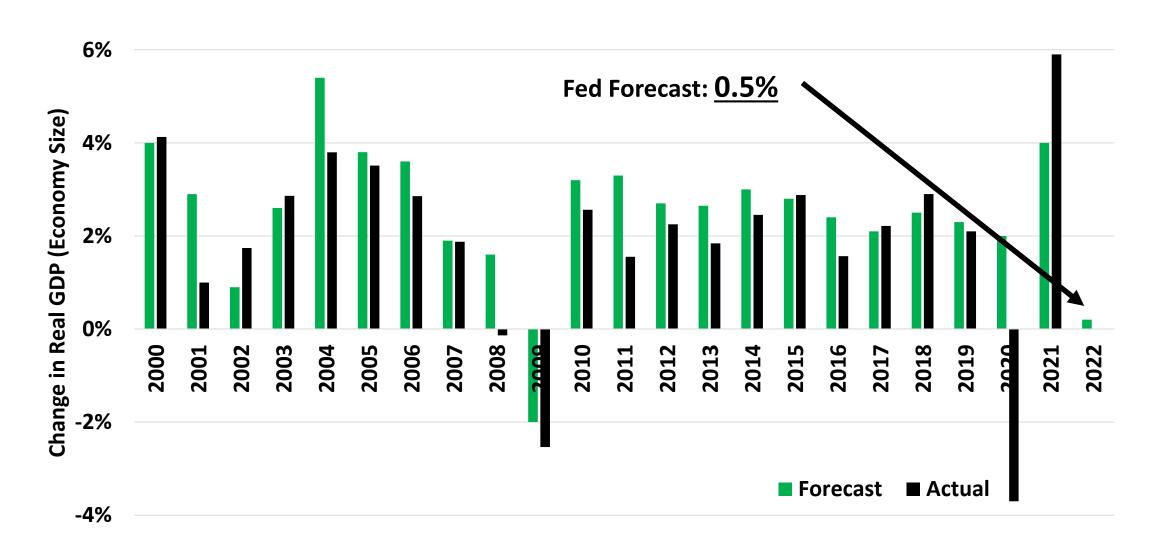
March 22, 2023

General Thoughts

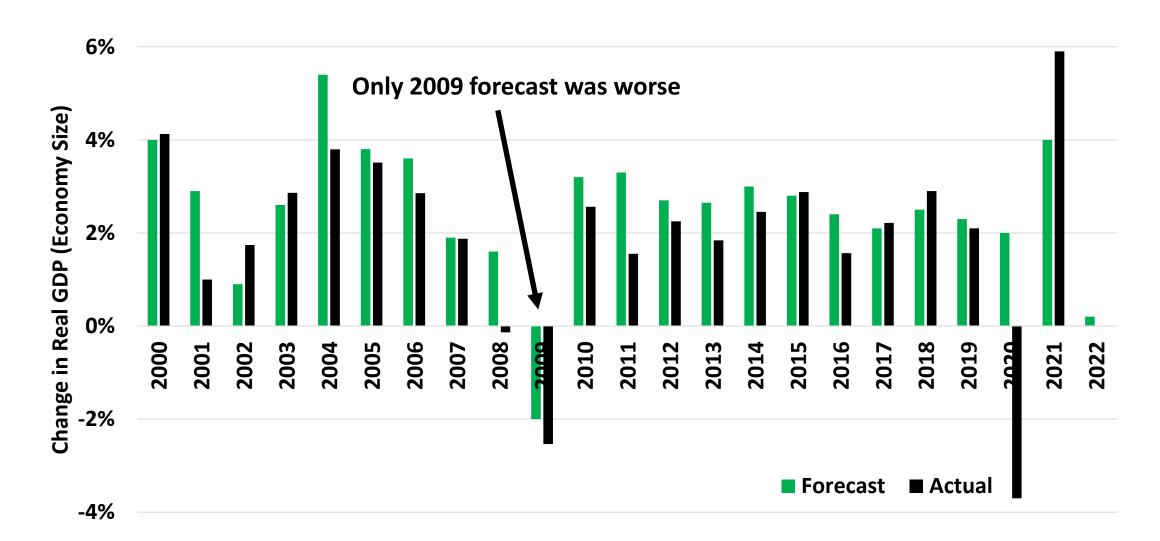
- Was thinking recession would start at end of the year... sooner now
 - Guessing severity will be very industry dependent
- Fed is likely to put on the brakes soon ... but 3 rate cuts by EOY?

- "Extreme" inflation is long gone already
- Financial markets are likely to be very choppy this year at best
 - Likely declining rates, flat stocks

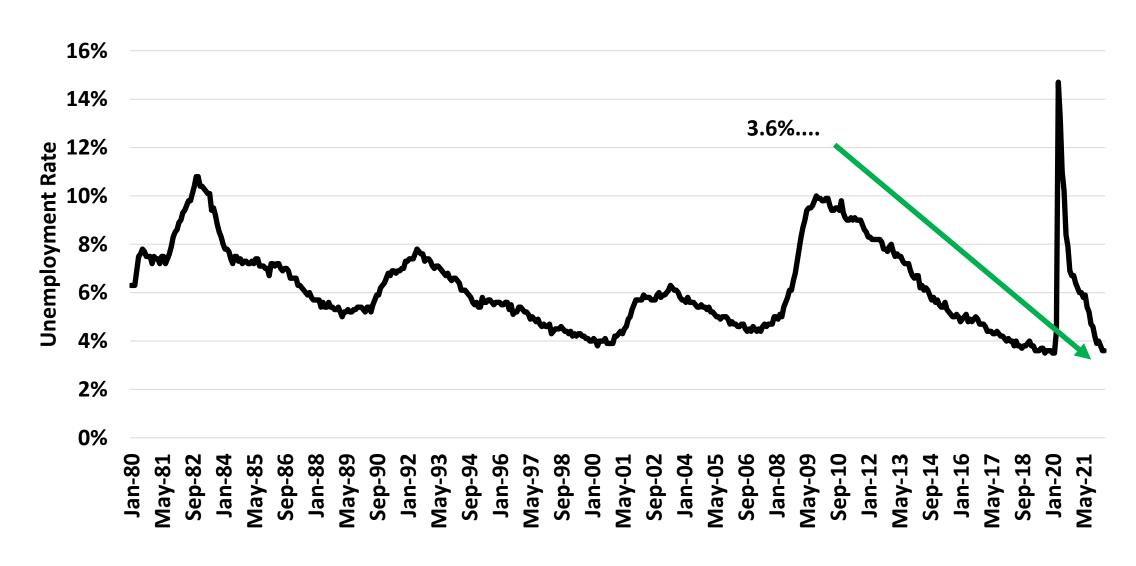
GDP Forecast 2023



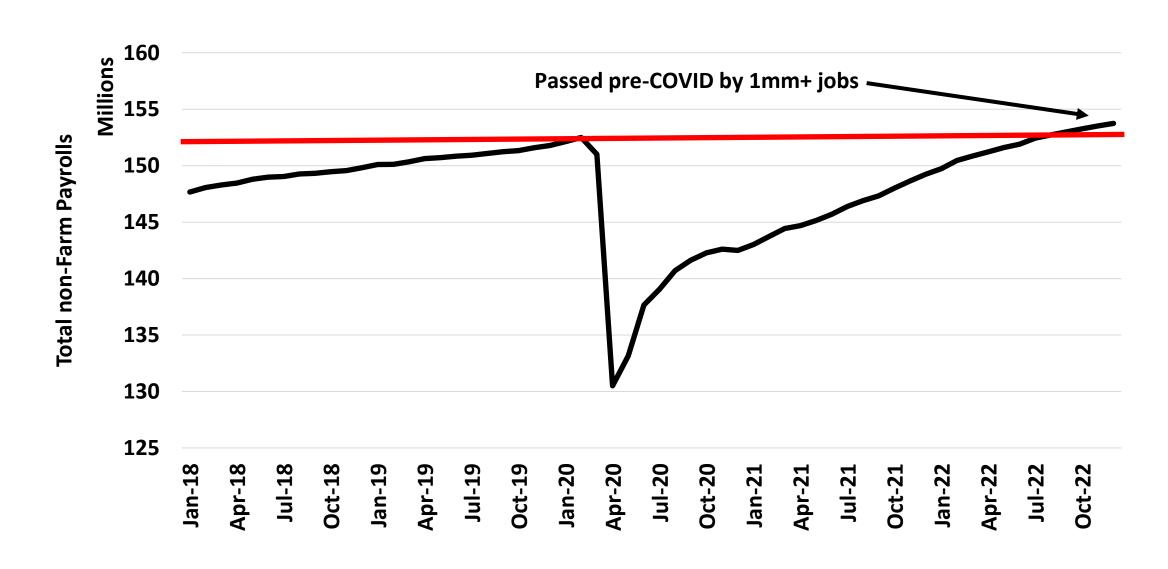
GDP Forecast 2023



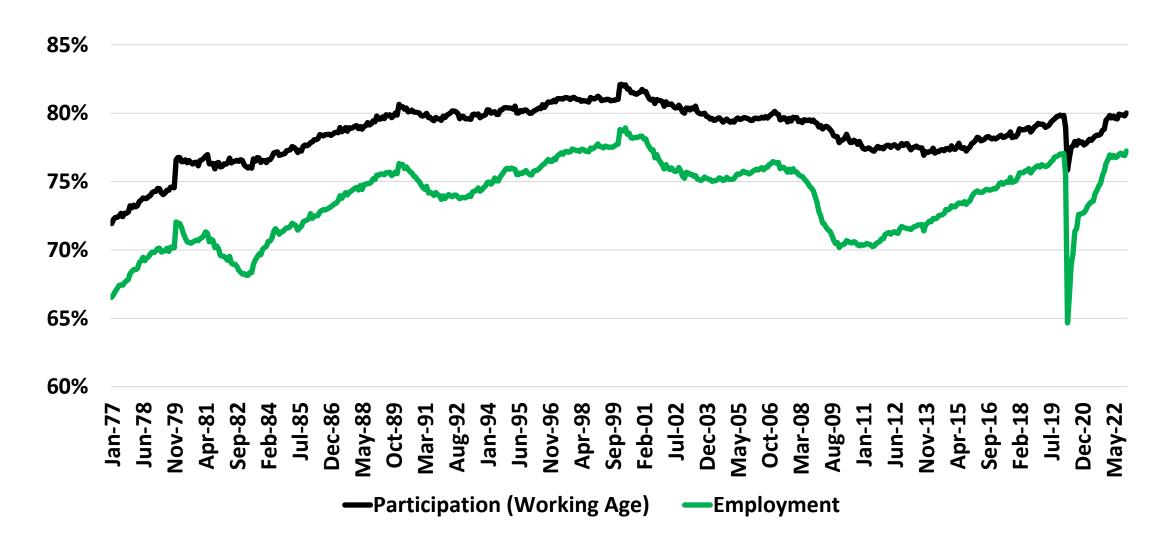
#1 Reason: We Are STILL out of People



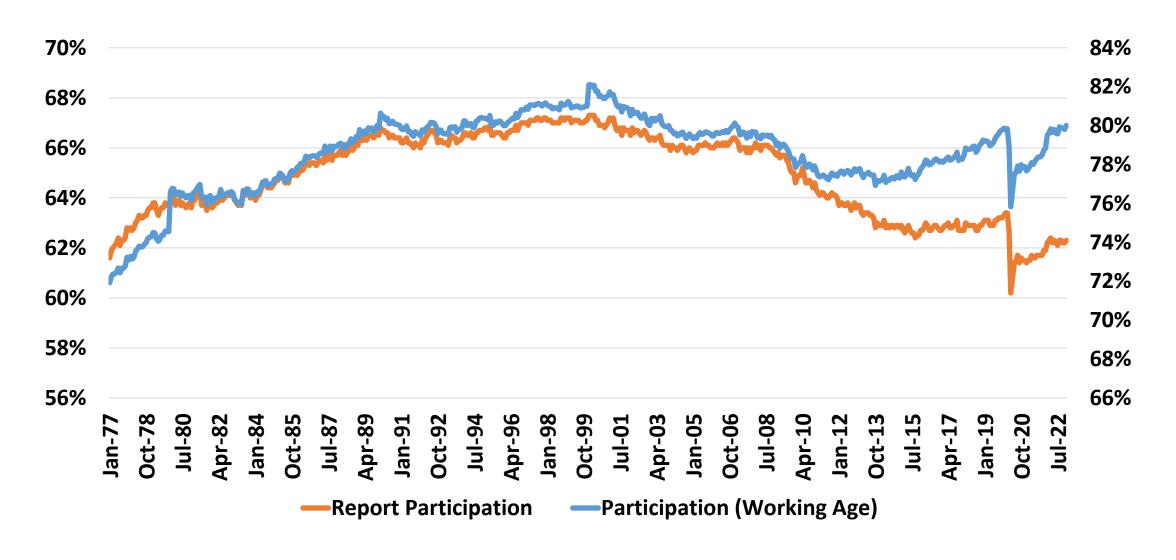
And We Are All Back to Work



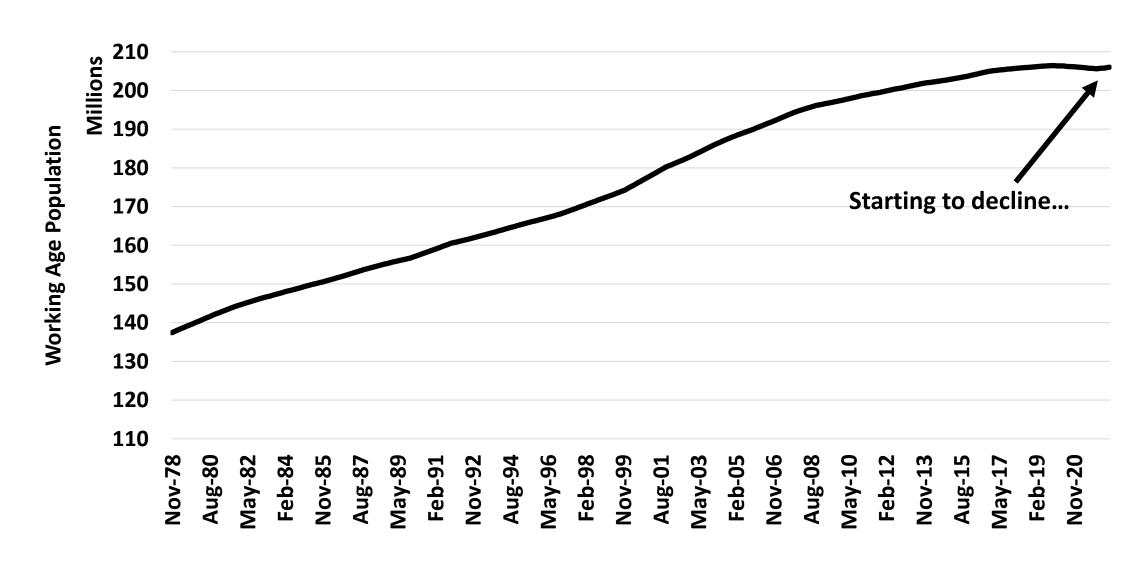
Participation Rate and % Employed



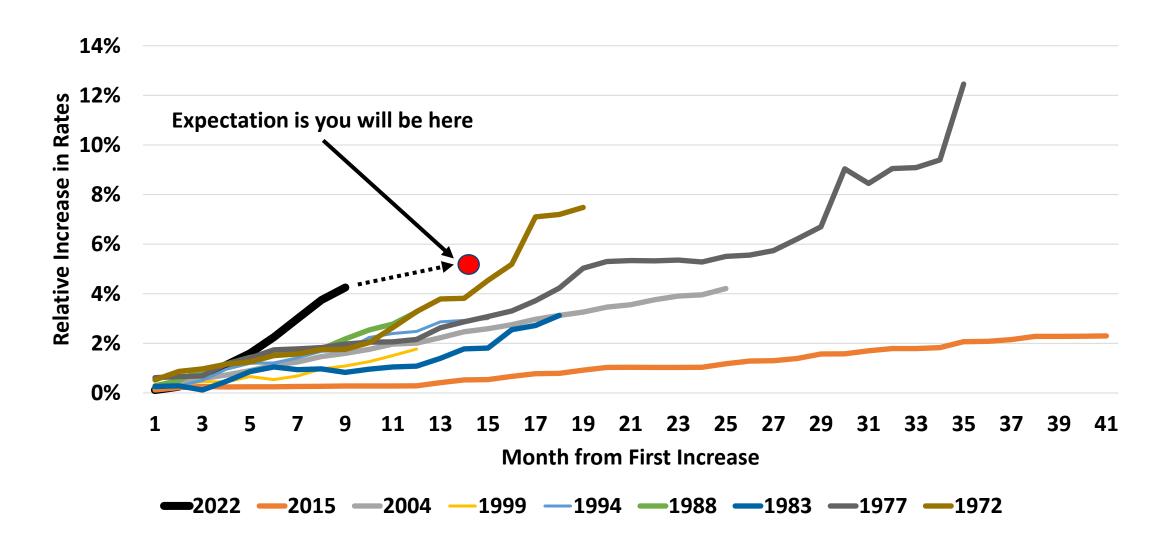
Actual vs. Reported Participation Rate

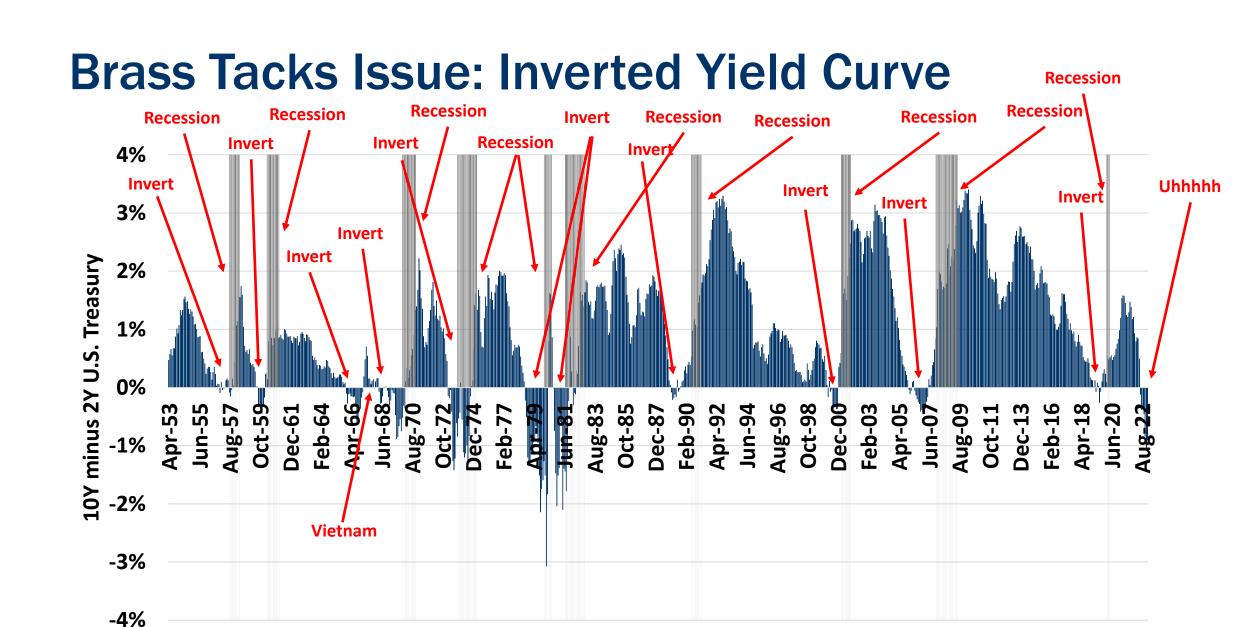


Not Getting Any New People Anytime Soon



Problem #2: Fastest Rate Increase. Ever.





Is Fed Policy Biting Yet?

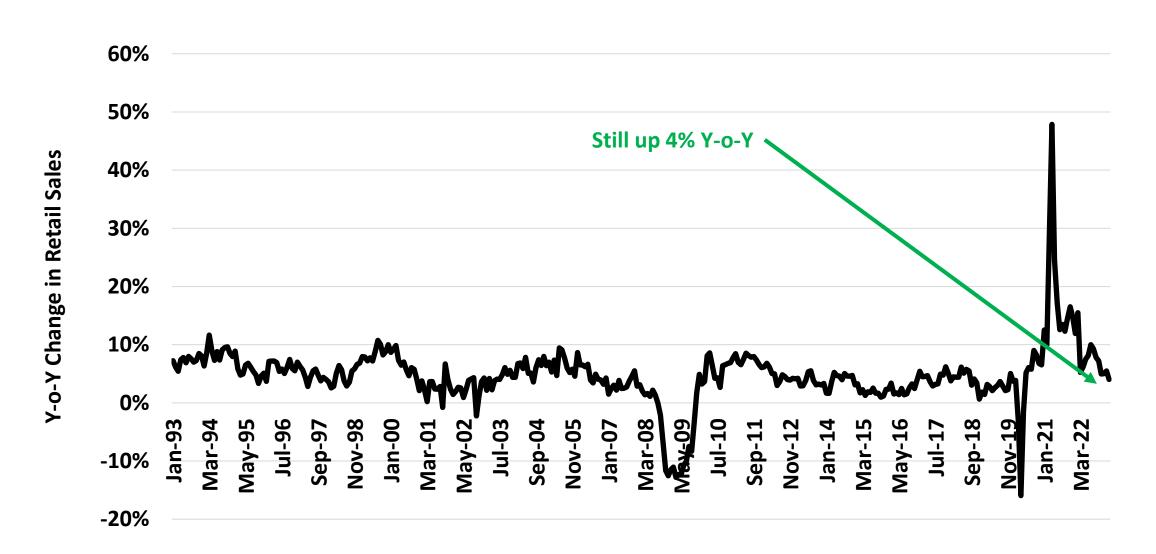
- Consumer spending?
- Savings rate?

- Housing market?
- Job market?
- Government receipts and spending?

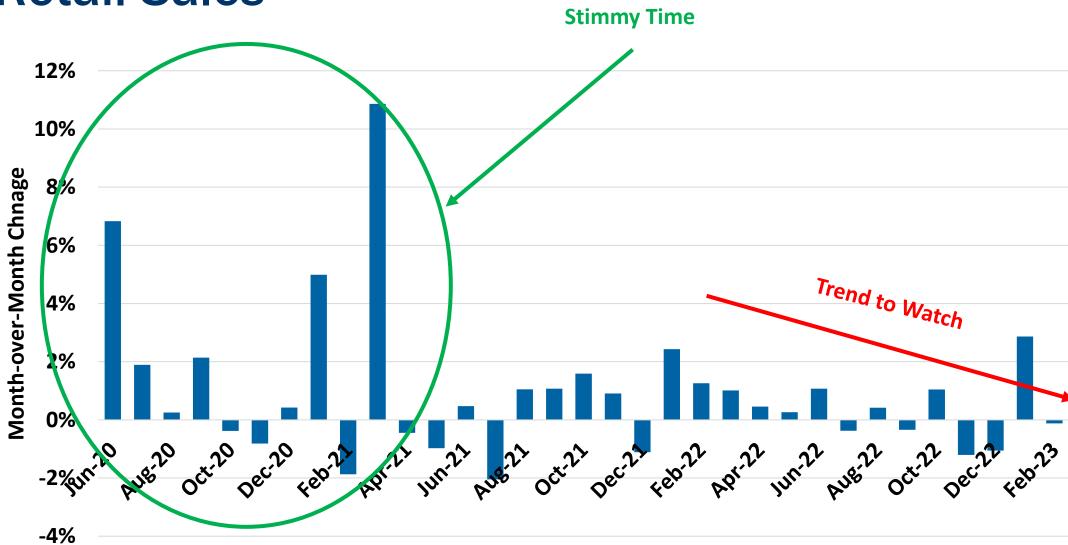
Retail Sales



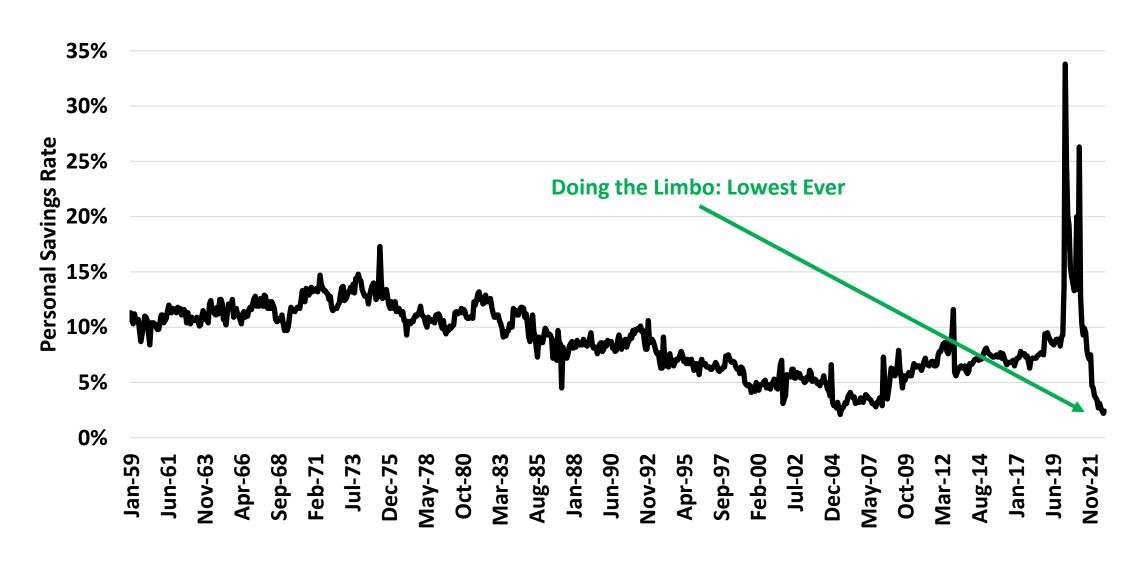
Retail Sales



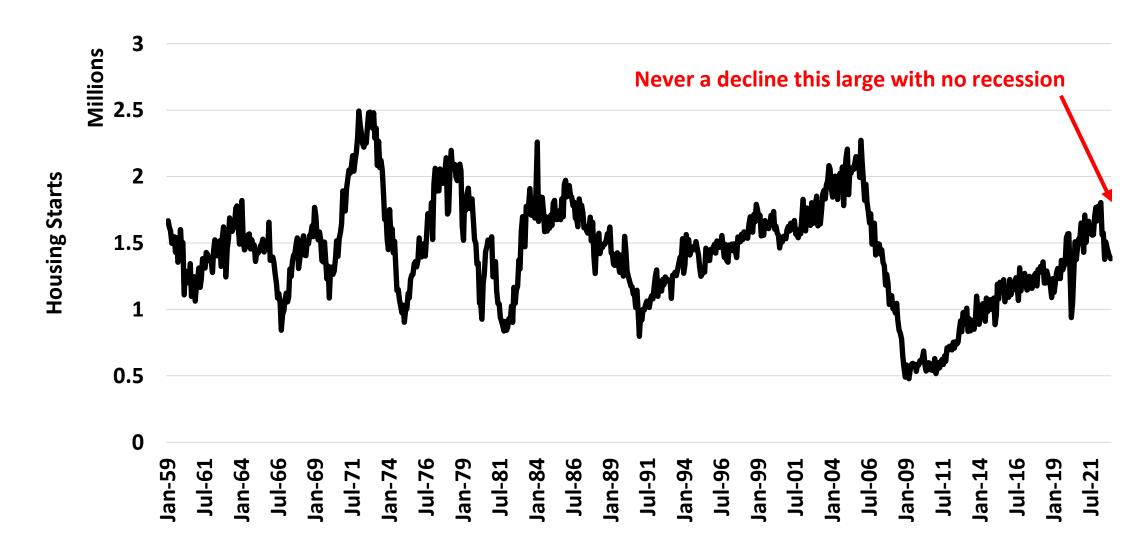
Retail Sales



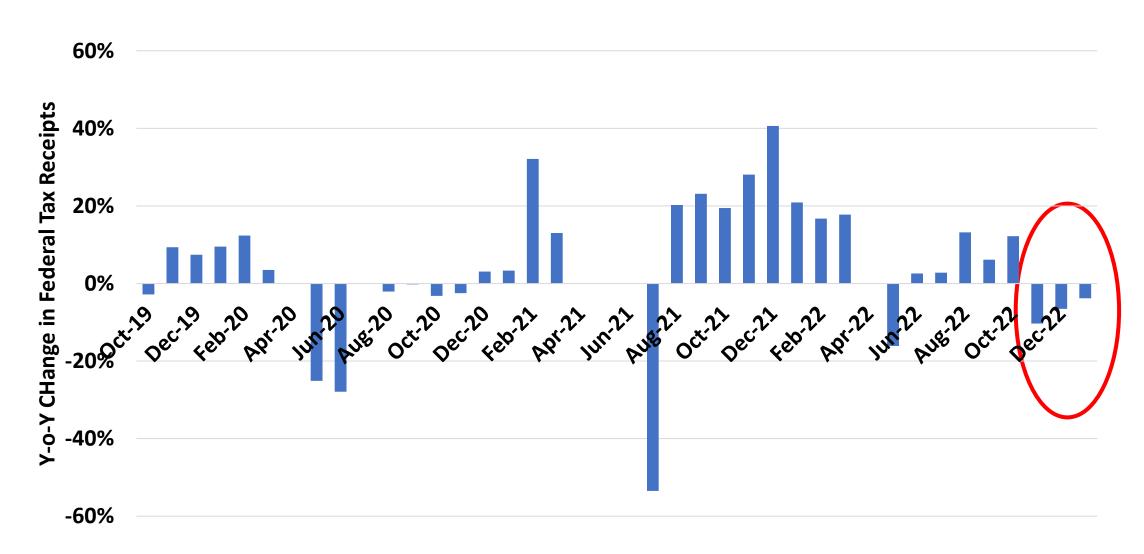
Savings Rate



Housing Starts



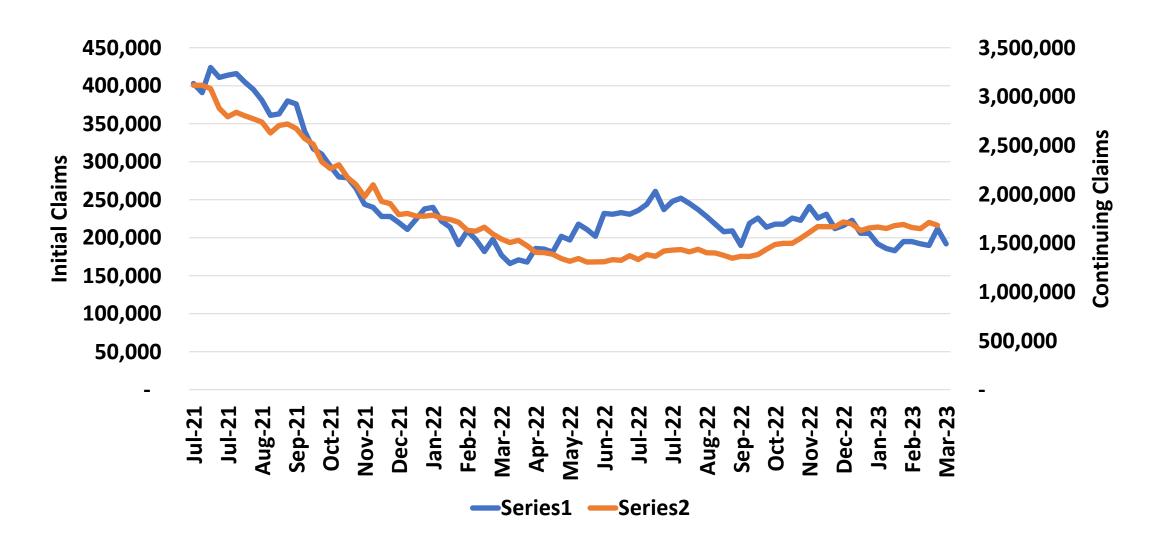
Tax Receipts



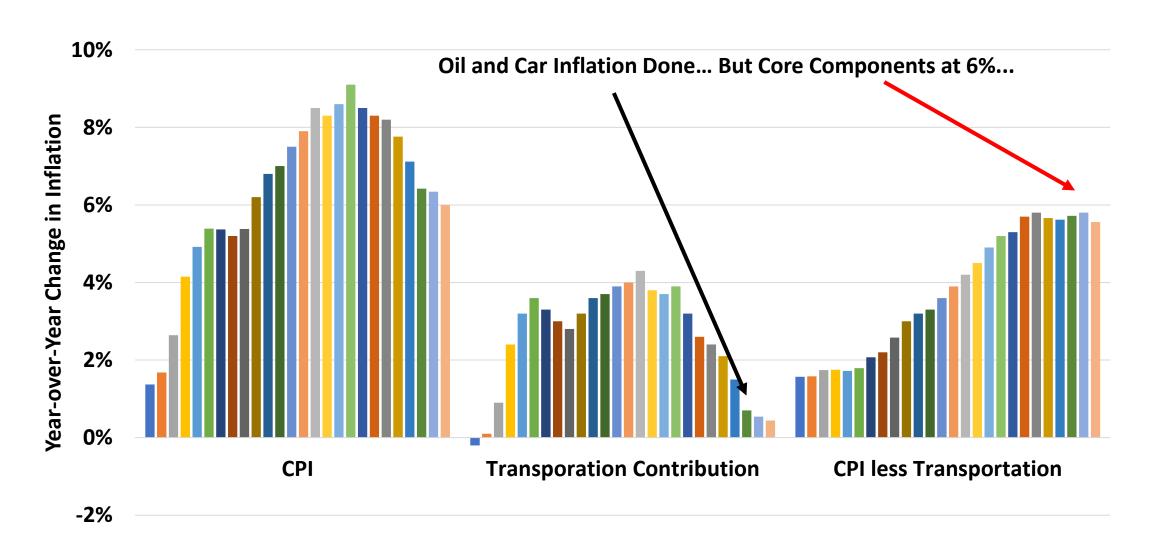
Problem#3: 00HHH I Know What It Is

Monster Survey: 96% Of Workers Are On The Job Hunt

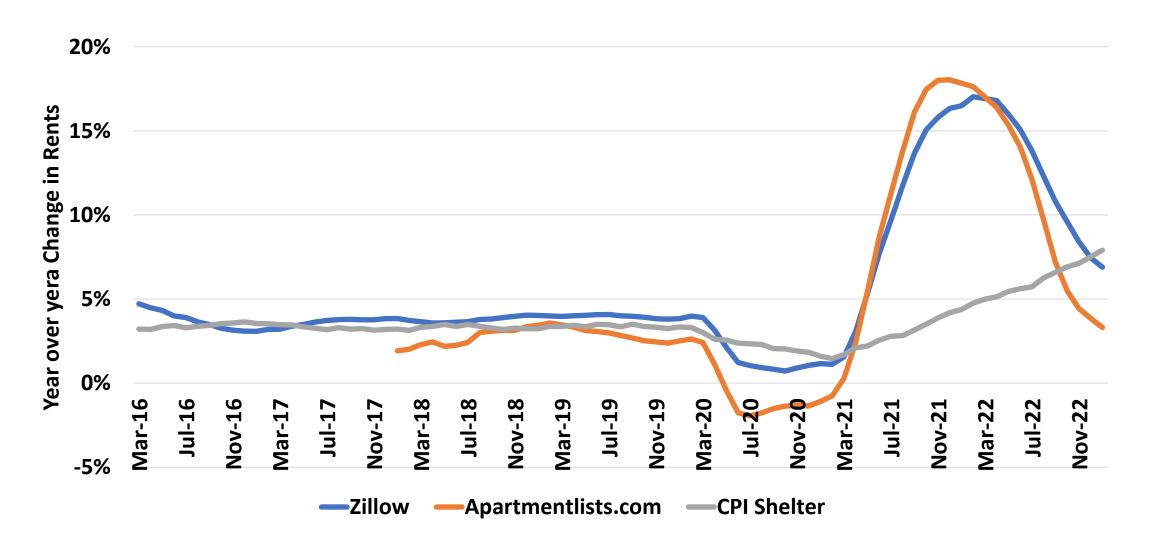
Jobless Claims



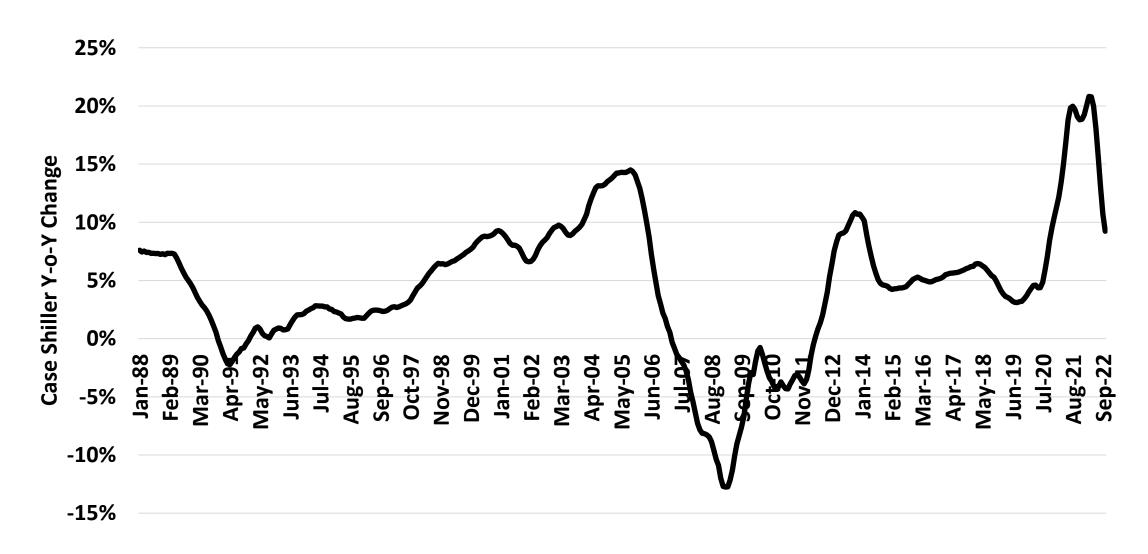
CPI Less Used Cars and Oil



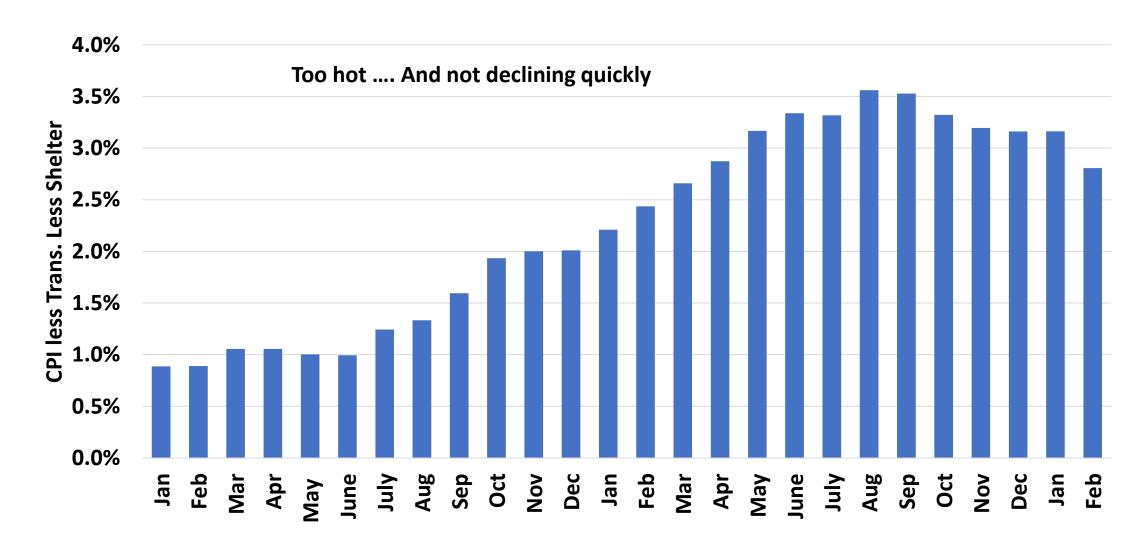
Shelter is Lagging



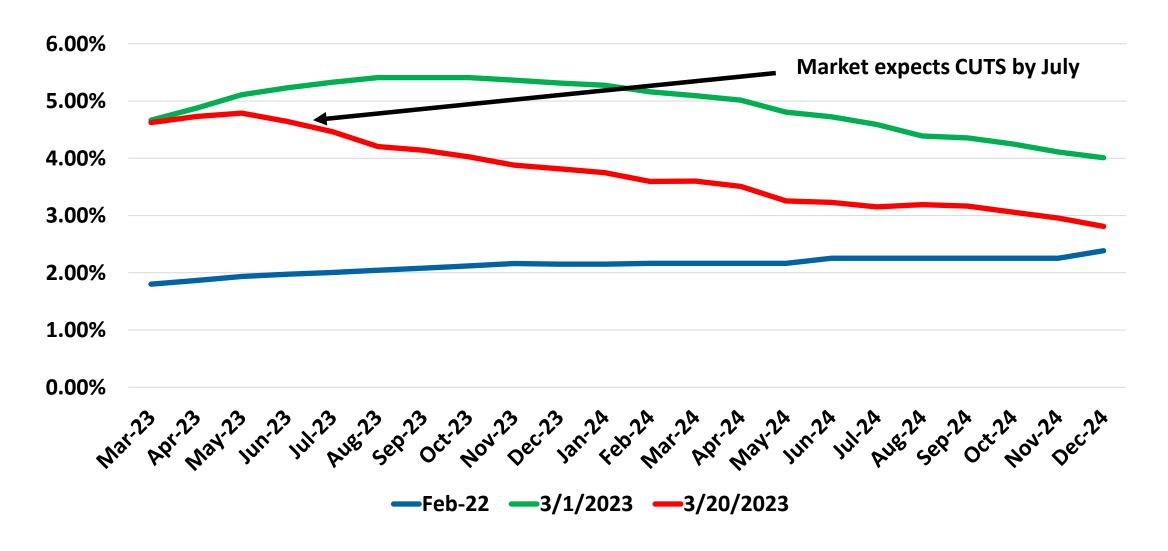
Housing Too...



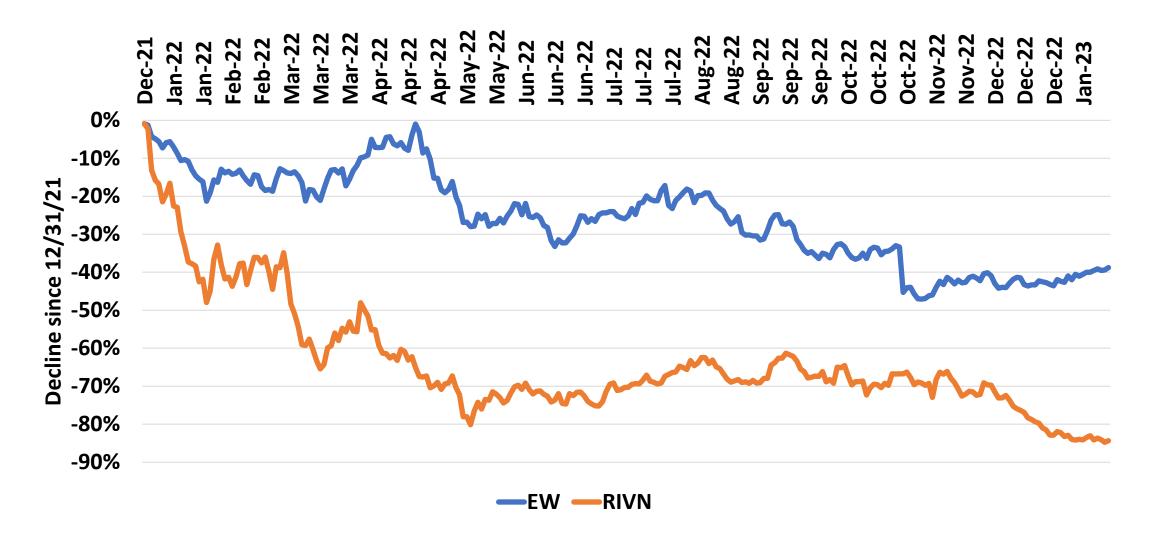
CPI Less Transportation and Shelter and ...



Fed Funds Expectations Now



Who's the Recession Going to Hit Harder?



Economy Summary

Worried about economy next year - downside risk to growth

Fed must soften labor market to tame inflation but banks are failing

■ The real question is how aggressive will Fed be if inflation peaks but around 4%?

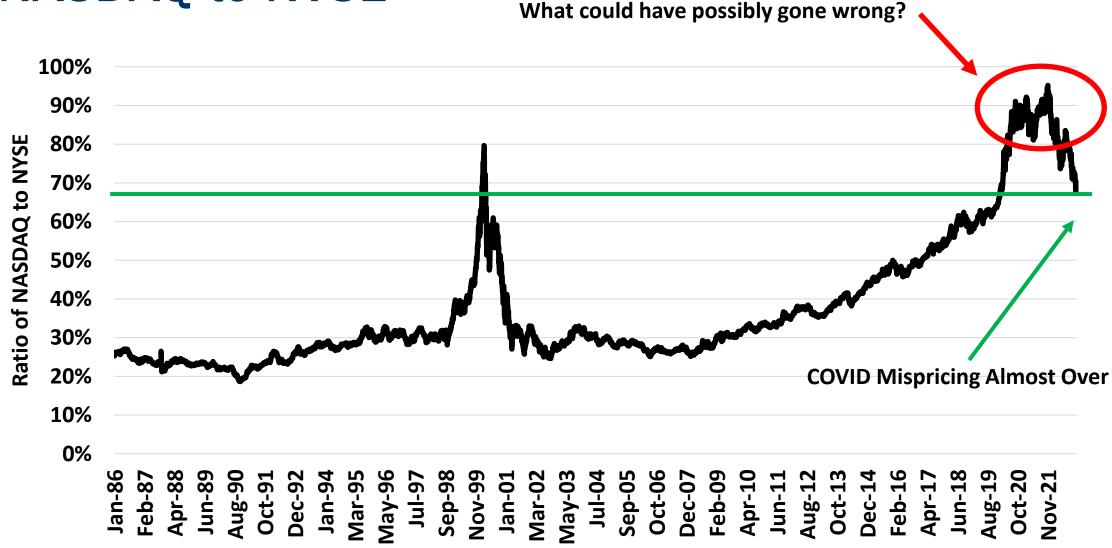
■ Long-term growth will be on average <2%

Equities in a No-Win Situation

- If Fed tightens ... means economy/earnings good but...
 - Earnings up → Rates up → Stocks flat

- If Fed loosens ... means economy/earnings bad but...
 - Earnings down → Rates down → Stocks flat... or worse
- Guessing -/+ 5% year

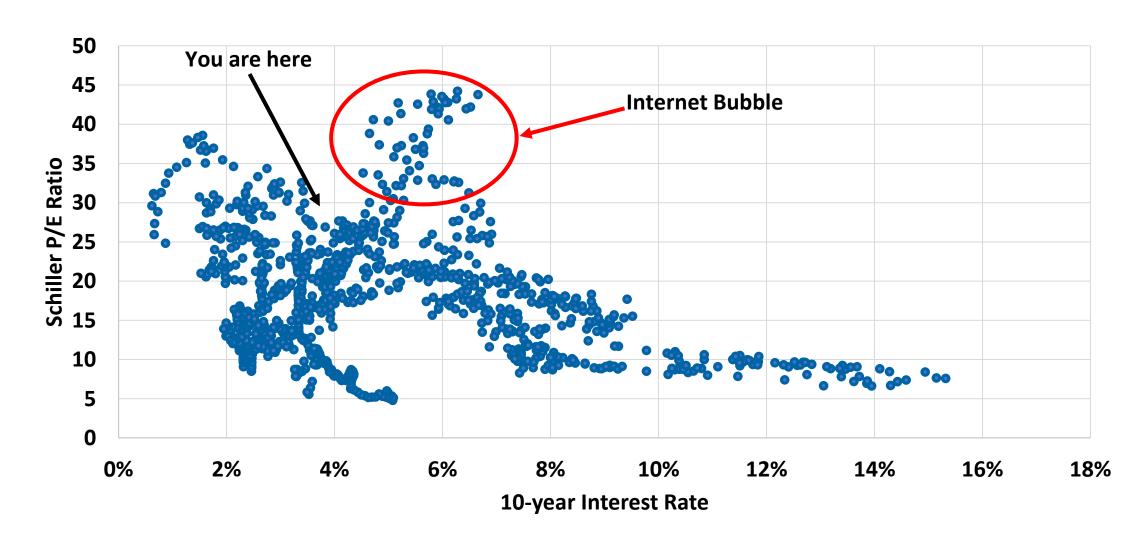
NASDAQ to NYSE



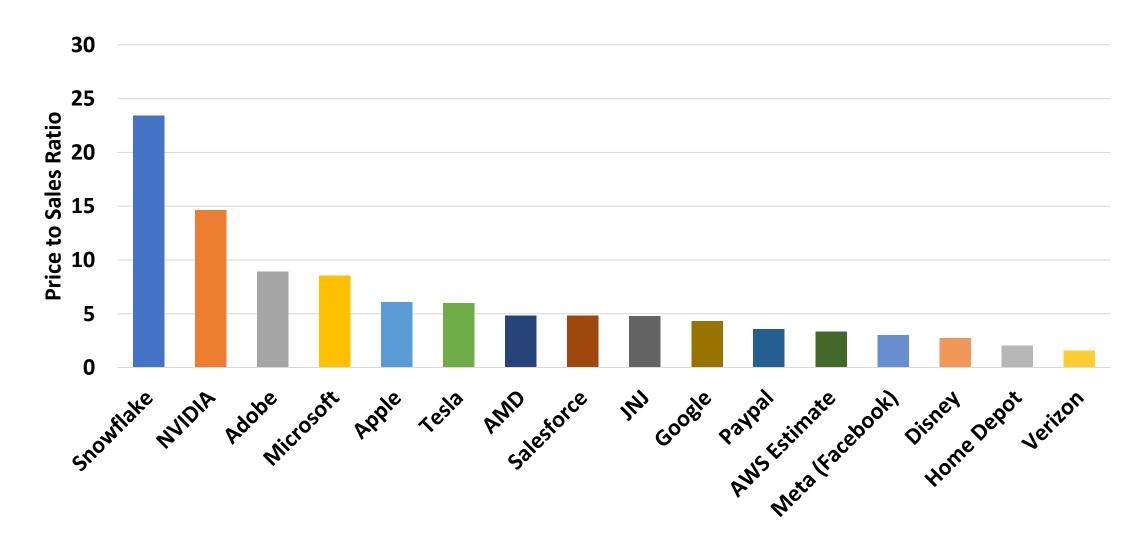
Down a Lot ~= Cheap



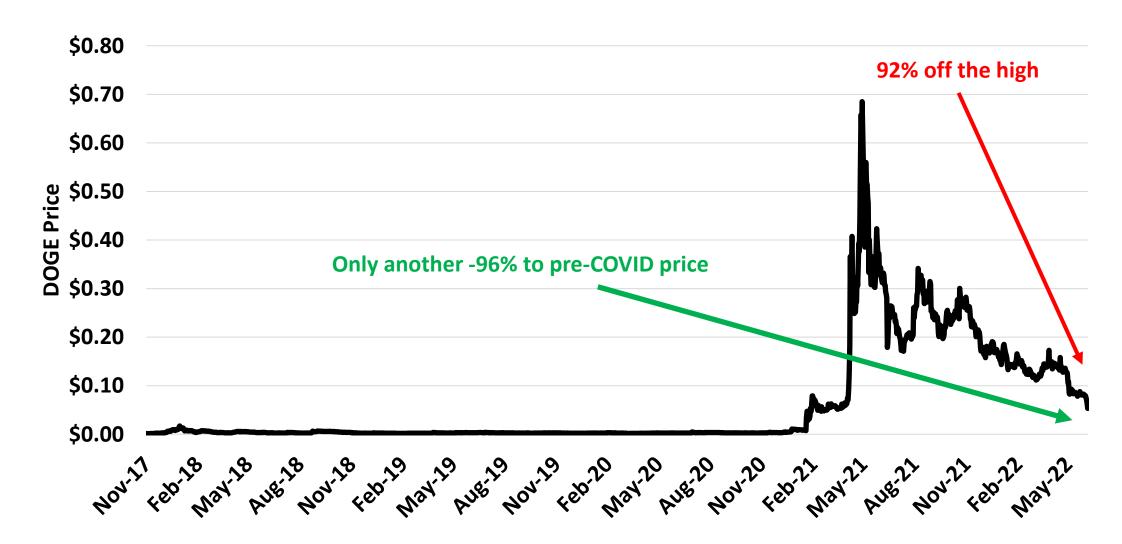
Relation Between Rates and P/E



Down a Lot ~= Cheap (cont).



Down a Lot ~= Cheap (cont)



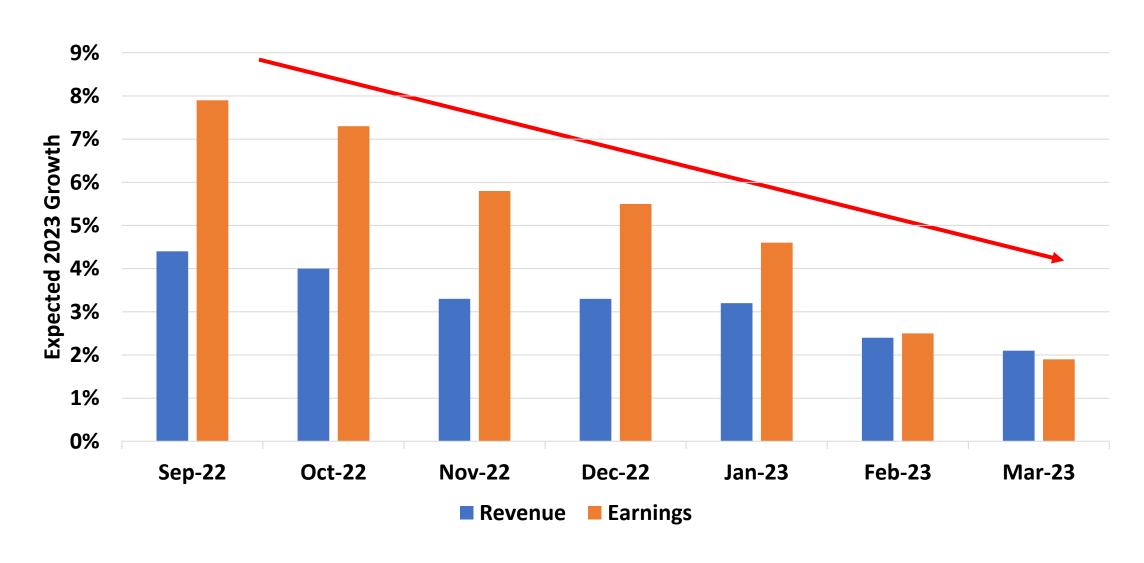
Interest Rates Rose Rapidly...



... But Are Falling Now... Maybe



Earnings Estimates Are Going the Wrong Way



Putting It All Together

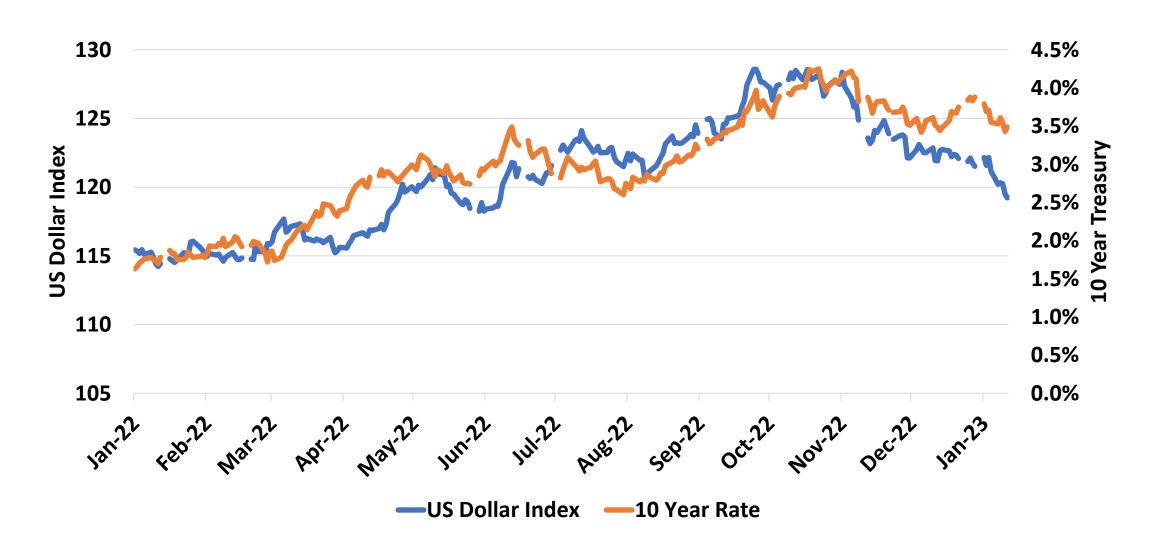
Markets likely aren't going anywhere fast – don't get FOMO/Fear

- Avoid pockets of crazy that still exist
 - Huge P/S stocks (aka delusional dreams), crypto, BBBY
- Believe long-term trend in bonds is down. Still Think LT Bonds good opportunity
- After markets price in recession, time to buy stocks

Quick Thoughts on Dollar



2023 Dollar is ALLLLL about Rates



Conclusions

Fed is in a bad place with inflation still high and bank stress

Still waiting for full impact of rate hikes

- Recession a strong possibility in 2023
 - Good for long-term rates
 - Bad for earnings growth
- Think long-term bonds are a good opportunity
 - Equities may have limited upside as all news is bad